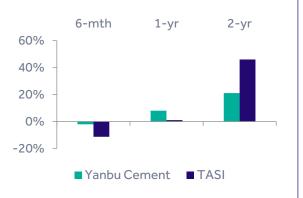
Market Data	
52-week high/low	SAR 44.20/31.25
Market Cap	SAR 6,615 mln
Shares Outstanding	158 mln
Free-float	94.7%
12-month ADTV	203,037
Bloomberg Code	YNCCO AB



## Lower Costs Drive Earnings

October 27, 2022

Upside to Target Price	(2.4%)	Rating	Neutral
Expected Dividend Yield	2.5%	Last Price	SAR 42.00
Expected Total Return	0.1%	12-mth target	SAR 41.00

Yanbu Cement	3Q2022	3Q2021	Y/Y	2Q2022	Q/Q	RC Estimate
Sales	262	208	26%	238	10%	246
Gross Profit	89	51	77%	64	40%	67
Gross Margins	34%	24%		27%		27%
Operating Profit	75	37	101%	51	48%	54
Net Profit	69	36	90%	48	44%	55

(All figures are in SAR mln)

- Yanbu Cement reported a top-line of SAR 262 mln (+26% Y/Y, +10% Q/Q), close to our forecast. The increase was attributed to higher average selling prices which were flat Y/Y but showed a significant growth of +11% Q/Q to SAR148/ton. Total sales volume of 1.8 mln tons sold during the quarter was up by +28% Y/Y but flat compared with the previous quarter.
- Gross profit for the quarter was up +77% Y/Y and +40% Q/Q to SAR 89 mln as the gross margin expanded on both yearly and quarterly basis by +972 bps and +733 bps respectively to 34% this quarter (highest level since 3Q2020) due to lower COGS per ton. Net margin came in at 26% and followed the same movement to expand by +919 bps Y/Y and +626 bps Q/Q.
- Yanbu Cement reported a bottom-line of SAR 69 mln (+90% Y/Y, +44% Q/Q) close to our SAR 55 mln forecast, due to lower COGS per ton.
- We maintain our target price of SAR 41.00 and Neutral rating.

الرياض المالية Riyad Capital

## Disclaimer

## Stock Rating

Buy	Neutral	Sell	Not Rated
Expected Total Return Greater than +15%	Expected Total Return between -15% and +15%	Expected Total Return less than -15%	Under Review/ Restricted

The expected percentage returns are indicative, stock recommendations also incorporate relevant qualitative factors For any feedback on our reports, please contact research@riyadcapital.com

Riyad Capital is a Saudi Closed Joint Stock Company with Paid up capital of SR 500 million, licensed by the Saudi Arabian Capital Market Authority NO.07070-37. Commercial Registration No: 1010239234. Head Office: Granada Business Park 2414 Al-Shohda Dist. – Unit No 69, Riyadh 13241 - 7279 Saudi Arabia. Ph: 920012299. The information in this report was compiled in good faith from various public sources believed to be reliable. Whilst all reasonable care has been taken to ensure that the facts stated in this report are accurate and that the forecasts, opinions and expectations contained herein are fair and reasonable. Riyad Capital makes no representations or warranties whatsoever as to the accuracy of the data and information provided and, in particular, Riyad Capital does not represent that the information in this report is complete or free from any error. This report is not, and is not to be construed as, an offer to sell or solicitation of an offer to buy any financial securities. Accordingly, no reliance should be placed on the accuracy, fairness or completeness of the information contained in this report. Riyad Capital accepts no liability whatsoever for any loss arising from any use of this report or its contents, and neither Rivad Capital nor any of its respective directors, officers or employees, shall be in any way responsible for the contents hereof. Riyad Capital or its employees or any of its affiliates or clients may have a financial interest in securities or other assets referred to in this report. Opinions, forecasts or projections contained in this report represent Riyad Capital's current opinions or judgment as at the date of this report only and are therefore subject to change without notice. There can be no assurance that future results or events will be consistent with any such opinions, forecasts or projections which represent only one possible outcome. Further, such opinions, forecasts or projections are subject to certain risks, uncertainties and assumptions that have not been verified and future actual results or events could differ materially. The value of, or income from, any investments referred to in this report may fluctuate and/or be affected by changes. Past performance is not necessarily an indicative of future performance. Accordingly, investors may receive back less than originally invested amount. This report provides information of a general nature and does not address the circumstances, objectives, and risk tolerance of any particular investor. Therefore, it is not intended to provide personal investment advice and does not take into account the reader's financial situation or any specific investment objectives or particular needs which the reader may have. Before making an investment decision the reader should seek advice from an independent financial, legal, tax and/or other required advisers due to the investment in such kind of securities may not be suitable for all recipients. This research report might not be reproduced, nor distributed in whole or in part, and all information, opinions, forecasts and projections contained in it are protected by the copyright rules and regulations.

